



## MINUTES

### January 31, 2024, 7:00pm – WSC AGM Meeting

Attendees: Jean-Sébastien Gris , Moataz Shawki, Andrew Bolton, Simone Garneau, Cameron McKenzie, Marie-Jos e Th riault, Andrea Martin, Marwan Alkhateb, Ozgur Gurtuna, Raf Jans, David Lim, Suzanne Owen, Thy Anne Chu Quang, Matthew Ward, Maja Saric, Teddy Meza, Santiago Garcia, Jen Donz , Michael Gill, Chantal, Alejandro Cardot, JP Bouchard, Juan Guerrero, Patrick Isaac, Alex Banks, Antonin Jadoul (and as an observer Andrew Maislin).

Welcome  
Quorum Validation – 26 people

#### Agenda:

1. Acceptance of Guests (Introductions and Quorum)
2. Approval of Agenda
3. Adoption of the Minutes from last [2023 Annual General Meeting](#)
4. 2023 Annual Report (including Financial Report)
5. Election of Officers
6. New Business
7. Closing of Meeting

#### 1. Approval of 2024 AGM Agenda (2023 season)

Approved by: Marie-Jos e Th riault  
Seconded by: Andrew Bolton

#### 2. Approval of 2023 AGM Minutes (2022 season)

Approved by: Andrea Martin  
Seconded by: Thy Anne Chu Quang

#### 3. 2023 Reports:

##### 2023 Statistics:

- Players: 23% increase with 390 players
- +73 vs. 2022 (317 players) and +125 vs. 2021
- Male 281, Female 109 (Female +29 vs. 2022)
- Number of Teams: Total of 21 (6 more teams created)
- Number of Matches: 240, up from 168 in 2022
- Social: 13 players supported by WSC



2023 Highlights:

Positives

- Passed CDC inspection with 90%. BRAVO MARWAN AND TEAM !!!
- Introduction of fitness sessions for all U13+ teams in pre-season preparation
- Teams participated in more tournaments.
  - U11M D2 won 3 tournaments !!!
  - U9M won first place in the D2 tournament.
  - U10 Mgot second place in D1 (Highest division)
- First girls' team at Westmount to play in the Concordia final (U14/15F LDR). Great improvement for the U16M LDR reached the final for the first time in a very competitive league.
- Creating of U5 team (a first)
- 2nd winter program with more teams and players: 97 players in 2022 to 150 in 2023 (50% more)
- New turf field in Westmount approved by the City

Things to improve

- City of Westmount has to wait until the end of the registration for their recreation programs in order to give us the field availability: Impacts the Club's plans for the number of teams that can practice and also parents' plans. (When our schedule is out, the parents find a conflict with other activities they registered already. This impacts players' attendance to the practices).
- Field conditions still a major challenge...need to have access to the WAG
- Vacation time: significant drop in the attendance during July. (Maybe we need to inform the parents in advance that no matches at the end of July and first week of August.)
- Coaches: positive outcome in a very competitive background. This trend will continue and WSC will continue to invest in coach development
- Many teams without managers. Can find a way to approach parents and show them what's the ask.
- NEED TO HAVE NEW BOARD MEMBERS...SUCCESSION PLANNING

4. 2023 Annual Report (including Financial Report)

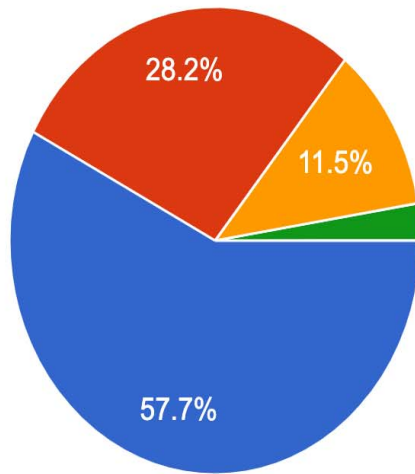
WESTMOUNT SOCCER CLUB  
January 1 to December 31, 2023  
(Internal - un-audited)

	Adjusted 2023 (1 year)	Actual Total 2023	Total 2023	2021	2022	2020	Comment
<b>REVENUE</b>							
Registrations	198,891.07	198,891.07	197,888.57	131,880.00	71,493.00	61,650.00	Registration from all sources
Donation				24,177.00			One time donation used for financial aid from 2021
Sponsorship & concessions	32,700.00	32,700.00	31,120.00	8,190.00	11,400.00	10,650.00	Sponsorship dollars in 2022 were paid in 2023 (not the case in prior years due to pandemic)
Clubbing & Equipment sales			412.00	8,788.00	2,880.00	3,800.00	
Other revenue	33.00	90.00		3,628.00	740.00	3,800.00	
<b>Total Revenue</b>	<b>231,624.07</b>	<b>231,681.07</b>	<b>199,008.57</b>	<b>136,783.00</b>	<b>85,613.00</b>	<b>80,900.00</b>	
<b>EXPENSES</b>							
Fields	-17,768.20	-17,768.20	-6,282.56	-876.00	-2,482.56	-4,093.20	Per April practice/trip and first payment for winter league
League	-52,728.71	-47,493.20	-30,417.40	-60,580.00	-19,488.94	-70,778.58	Lea St-Laure and Soccer Quebec
TO, Asst. TO, Admin Director	-34,863.00	-34,863.00	-32,880.60	-19,000.00	-19,000.00	-17,000.00	
Coaches (including US)	-49,839.61	-49,839.61	-53,283.63	-34,287.00	-62,294.30	-70,720.57	
Personnel (TO, Asst TO, Admin, Coaches)	-58,800.61	-58,800.61	-77,304.10	-33,287.00	-58,294.30	-57,720.57	Indiane Admin director position in 2022 and 2023
Rent	-3,293.60	-3,293.60	-9,783.70	-2,934.00	-2,448.00	-3,210.00	Rent paid directly by WSC
Clubbing & Equipment costs	-47,305.20	-47,305.20	-18,763.88	-63,910.00	-18,881.70	-65,000.00	Payments to Paris
Bank charges	-8,455.00	-8,455.00	-5,197.44	-3,682.77	-2,877.00	-1,710.00	localy return fees plus small amount for bank fees
Tournaments	0.00	0.00	0.00	0.00	0.00	0.00	
Other expenses	-237.39	-237.39	-708.51	-8,279.01	-3,881.00	-7,501.00	
<b>Total Expenses</b>	<b>-192,163.58</b>	<b>-187,276.08</b>	<b>-198,205.41</b>	<b>-198,088.08</b>	<b>-79,294.03</b>	<b>-84,419.87</b>	
<b>DEFICIT/SURPLUS</b>	<b>39,460.49</b>	<b>44,404.99</b>	<b>18,803.16</b>	<b>38,695.00</b>	<b>6,319.00</b>	<b>3,480.13</b>	
<b>WORK BALANCE (Beginning)</b>	<b>87,874.48</b>	<b>87,874.48</b>	<b>41,485.64</b>	<b>20,687.00</b>	<b>10,400.00</b>	<b>11,821.56</b>	
<b>WORK BALANCE (Ending)</b>	<b>127,334.97</b>	<b>132,279.47</b>	<b>60,288.80</b>	<b>59,382.00</b>	<b>16,719.00</b>	<b>15,301.69</b>	



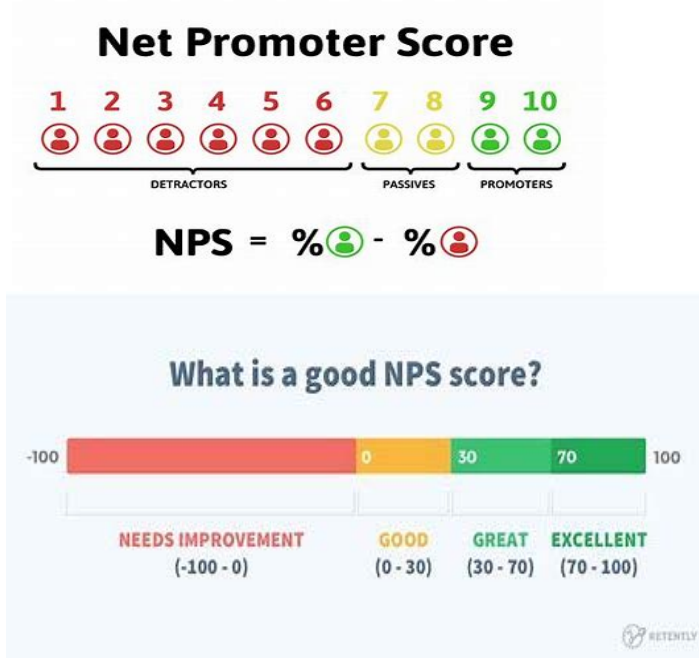
2023 Satisfaction Survey:

- Very satisfied + satisfied = 86%
- 2 players not satisfied
- Sample size - 78 responses
- Fee level is well received
- Most have not done the Westmount recreative league (roughly 60%)
- Fields continue to be major dissatisfaction (over 60% not satisfied, up from 30% in 2022)



- Very satisfied - Très satisfait(e)
- Satisfied - Satisfait(e)
- Just OK - C'était correct
- Not satisfied - Pas satisfait(e)

- NPS of 43.5%. Down vs 2023. Driven by fields and infrastructure opinions





## 2022-2024 Priorities

### Have a great player and parent experience

- Registration process: simplify **Done 22**
- Fields: continue working towards a permanent solution **Continue. New Turf and better use of WAG**
- Coaches: quality **Continue**

### Expand Female soccer

- Social media **Done 22**
- Sense of community (bring your friends) **Continue**

### Future proof and grow the club

- Resilience of the board and simplification of administration and processes
- Financial strength **Continue**
- Develop winter program **Done 22**
- Increase Structured Soccer participation in Westmount (Merge); Expand CDC to younger players (currently go to NDG or MRO) **Re-Visit**
- Improve infrastructure to be on-par with other clubs
- Re-visit Quota system with the city **Pending decision**

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## 5. Election of Officers:

### One year mandates

President	Jean-Sébastien Grisé
Vice President	Moataz Shawki
Treasurer	Andrew Bolton
Secretary	Simone Garneau

**We need volunteers to take over next year !**

## 6. New Business:



Special Thanks to 2023 Sponsors





## Questions / Comments

- 1) Michael Gill – Is there any intention to improve and develop the winter program?

Jean-Sébastien Grisé – It is always being considered. The first year was a test and the second year was to figure out what each team needs and can manage in terms of practice and games. Moreover, there's the issue of gym availability.

- 2) Teddy Meza – As a coach and a ref, my concerns regard field conditions. Since we don't know when the new turf field will be available, is there any possibility to rent a field?

Jean-Sébastien Grisé – We are aware of the issues and there aren't enough fields for the amount of use required. Adding the WAG field would really help with traffic. Discussions with the city are on-going. Renting will be considered but availability is an issue that all clubs in the league deal with.

- 3) Matthew Ward – I have concerns with the integrity of the P3 division because the issues of players playing down resulted in some players quitting.

Marwan Alkhateb – This is an issue we raise with the league every time, but the feeling is that the league doesn't care. We will continue to raise the issue and try to find a solution between the clubs.

Jean-Sébastien Grisé – A change in management has resulted in more openness.

Matthew Ward – I think we should try to get more of the kids playing with other teams within the club that are close in age.

- 4) Moataz Shawki – As an aside, my son loves Matthew's coaching! My question is can a triple A player freely move down to the lower levels?

Marwan Alkhateb – Yes, the league allows it.

Moataz Shawki – I'm a big fan of the idea of pick-up games between club teams and of the girls playing the boys as well.

Teddy Meza – There are game limits for playing down, so some teams save them for play-offs. It's definitely a problem.

- 5) Teddy Meza – My question has to do with video capabilities. It would be very useful, especially for the older teams, so I'm wondering if that is something that could be considered?

Jean-Sébastien Grisé – I want to better understand what is involved in terms of how we would do it, the type of system required, and the cost. But the club is very open to the idea. Although, we'd have to be very careful not to lose the cameras.

Teddy Meza – I'm open to look into it and coordinate with Marwan.



- 6) Marwan Alkhateb – Just to let everyone know the blackout dates where there are no games scheduled are the end of July and the beginning of August.

Michael Gill – It would help if you could let the parents know earlier.

- 7) Antonin Jadoul – I feel that we could work on competitiveness and ambition because they seem to be a bit lacking.

Marwan Alkhateb – There are three levels, P1, P2 and P3 (where P1 is the strongest, and P3 is the lowest). Our objective at 13 years old is to move the strongest players up to the higher levels. P3 is always more focused on development, whereas P2 is already quite competitive.

- 8) Alejandro Cardot – What is the possibility of upgrading the uniforms?

Jean-Sébastien Grisé – We'll be talking about that soon among the board. It's that time of the year!

## **7. Closing of Meeting**

Meeting Adjourned at 7:53pm